Please Vote in the FLS Elections

The FLS Executive Board approved the following slate of candidates to be placed on the ballot for the FLS election to be held June 15 through July 15 in conjunction with NYLA's annual election:

**Vice President/President-Elect**
Lisa C. Wemett – Macedon

**Secretary**
Lynne Madden* – Macedon

**Members At Large**
Patricia Loughan -- Plattsburgh
Terry Morris – DeWitt
Marie Orlando* – Valatie
Susan Swanton* -- Rush

The term for Secretary and Members At Large begins at the NYLA Annual Conference in November and runs from 2017 through 2019. The Vice President/President-Elect serves from 2017 through 2020.

The candidates' position statements are on page 7 of this newsletter. Full candidate profiles are available on the FLS webpage.

The FLS election is held online. All members who are eligible to vote will be notified by a message from NYLA to indicate the election is open. This e-mail blast will detail the log in process for casting ballots through NYLA's Online Membership Center.

Results of the election will be sent to all NYLA/FLS members once the votes are tallied.

The FLS Board thanks these candidates for their willingness to serve the Section by sharing their time, talent, and expertise.

(* denotes incumbent)

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The mission of the Friends of Libraries Section is to promote and inspire local Friends groups in libraries of all types for the betterment of New York State's library community.

~ continued on page 2 ~
Friends from the Start
A Message from FLS President Janet Kreason

Forty-five fifth graders concentrate intently as the emcee reads the question. Nine knots of teammates hastily huddle around dry mark boards to record their answers. Muffled cheers and groans ripple along the line of contestants as the emcee checks each board to see which groups earned points for a correct response. Over the course of three hard-fought rounds, the number of competitors gradually narrows to fifteen. One boy, eyes closed, dances serenely in place as the suspense mounts steadily until the climactic wagering round. Jubilant champions pose with the trophy and exchange hugs with family members. Beaming parents express thanks to librarians. Competitors, families, friends and teachers mob the Friends' refreshment table.

These scenes unfolded in March at the fifth annual Clifton Park area Battle of the Books. Earlier in the year, first-round teams at each elementary school and the public library tested their knowledge of five titles to determine who would advance to the final round. The top team from each building familiarized itself with four different books to prepare for the championship playoffs.

To make Battle of the Books a truly community-wide event, public library teams are open to home, private, and public school students within the school district. Public and elementary school librarians collaborate on the planning process, writing contest questions, and running the culminating event.

The Friends of the Clifton Park-Halfmoon Public Library play a key role in this community partnership. They generously support the competition each year by purchasing team reading copies, ribbons and medals for public library teams as well as tee shirts for members of all nine teams in the finals. The FOL also donate a permanent trophy to the winning school/library, have the travel trophy engraved, and provide treats for the big event. The school librarian serving as Battle emcee promotes Friends' activities and membership during the opening announcements. Friends are also credited in the event's program brochure and on the backs of the Battle tee shirts. Those forty-five walking billboards literally heighten the Friends' visibility in the community!

Our Friends support literacy for youth from birth on. Some other examples:

- During National Children's Book Week, packets containing board books, nutrition information, tips about reading to children, and a library card application are distributed to families with babies.
- Several volunteers assist a youth services librarian with a summer reading outreach series at a low income trailer park. Some of the book sale donations go to young readers there who would not otherwise have any books.
- Book sale proceeds fund library visits from children's and teen authors.
- The hospitality committee provides themed refreshments at Harry Potter events.
- Junior Friends (eighth to twelfth grade) run activity stations at events based on popular children's books.

How does your Friends group support young readers? Let's pursue opportunities to cultivate a love of books and libraries in our youngest community members. Some day they will pay it forward.

Meet-Up
~ continued from page 1 ~

National Friends of Libraries Week (NFOLW), October 15-21, was mentioned as a way to highlight the "good works" of Friends. FLS will once again be selling facsimile copies of the proclamation recognizing NFOLW that was secured by Senator Joe Robach in the NYS Senate. (See page 7 of this newsletter for details.)

The FLS Board shared the plans for workshops on "Friends Day" at NYLA's annual conference in Saratoga Springs in November, encouraged submissions for the FLS Dan Casey Advocacy Award, and explained the benefits of personal and organizational memberships in the New York Library Association.

The FLS Executive Board extends a sincere thank you to the Friends of the Clifton Park-Halfmoon Library for hosting the meet-up. Their hospitality made all feel welcome and the wonderful spread of refreshments was greatly appreciated. It was truly an example of the FLS motto, "Friends helping friends!"

The meet-up was a lively exchange of "best practices" and tips to keep Friends groups growing strong to continue their valuable work. If you are interested to have the assistance of the FLS Board in holding a meet-up in your area of New York State, please contact FLS at FLS.nyla@yahoo.com. We'd be glad to help.

Thanks to all of you who came to share and learn. We couldn't have done it without you!
Friends Day at the New York Library Association Annual Conference: Choose Your Own Adventure Friday, November 10, 2017

Saratoga Hilton and City Center, Saratoga Springs, NY

“Choose Your Own Adventure” isn’t just a theme for this year’s conference, it’s an invitation for libraries and Friends of Library Groups to seek new and innovative ways to survive and thrive. Plan now to attend Friends Day on Friday and Saturday at the New York Library Association’s 2017 Annual Conference in Saratoga Springs. You never know where that journey may take you!

FLS is offering more opportunities than ever this year for Friends of libraries, and anyone who loves libraries, to choose new and different paths. There will be five programs on Friends topics including unique fund-raising ideas, board management essentials, leadership structure options, revitalizing Friends groups, and coming back stronger after disaster strikes. FLS will also offer its first-ever Continuing Education (CE) Workshop on Wednesday, November 8. This program, an in-depth discussion of nonprofit financial issues, will appeal to Friends Groups, Library Management, and Library Trustees. You do not need to register for the conference to attend the Wednesday CE workshop. NYLA members receive a discounted CE workshop rate.

NYLA members registered as Friends or as part of a Friends Group Organizational Membership are eligible for greatly reduced rates to attend the conference for a day or the entire conference. Registration entitles you to attend non-ticketed programs and have access to the Trade Show. Many ticketed events are included in the conference package plan rate. Complete conference information is available online. Visit www.nyla.org and click on News and Events, then Conference and Trade Show.

The early bird registration is just $25 for any one single day admission to the conference for the following NYLA member types: personal members at the Friend level and those registered with an organizational member Friends Group including the primary contact for the group (voting member of NYLA) and the elected officers of that Friends Group (non-voting members of NYLA). The conference registration entitles participants to an entire day of workshops sponsored by FLS and other NYLA Sections, Roundtables, and Affiliates plus a great trade show of library-related vendors.* After August 31 the rate increases to $30 and after September 30 to $35 for a single day. *The trade show is not open on Saturday.

Are you planning to attend for two days or more? NYLA is offering a Package Plan registration rate for NYLA/FLS members (same membership requirements as stated above). Register by August 31 for the early bird rate of $234. The package includes attendance Thursday through Saturday plus tickets to luncheons on Thursday and Friday, a breakfast on Saturday, the scholarship event on Thursday evening, and the inaugural banquet on Friday night. *After August 31 the rate increases to $274 and after September 30 to $294.

If you do not wish to attend these extra events, there is a Full Conference registration rate covering all non-ticketed programs scheduled from Thursday through Saturday, the trade show on Thursday and Friday, and a ticket to Friday’s inaugural banquet for only $99. After August 31 the rate increases to $139 and after September 30 to $159.

Anyone registered may purchase event tickets separately; a ticket to a Friday luncheon is $39. Check online for events and pricing. Please note, NYLA offers the same deeply discounted conference registration rates for their members registered as students, trustees, and retirees.

~ continued on page 5 ~
**Friday, November 10**

**9:00 - 10:00 a.m. Program Slot #4**

Choose Your Local Resources for Successful Fund-raisers  
co-sponsored by LTA

Two libraries discovered and used their unique local resources to create successful fund-raisers in their communities and also found they could measure their accomplishments in unexpected ways.

Elly Dawson - Victor Farmington Library  
Warren Applegate and Hollis Seamon - Friends of the Kinderhook Memorial Library

**10:00 - 11:00 a.m. Exclusive Trade Show**

Visit the exhibits in the convention hall. Stop by the FLS booth to buy a raffle ticket, meet other Friends, and pick up your commemorative FLS member gift.

**11:00 a.m. - 12:00 p.m. Program Slot #5**

Bringing Friends Back From the Brink  
co-sponsored by LTA

Two experts share how they revitalized their local Friends organizations, finding creative ways to recruit and energize new leadership, prioritizing tasks, and completing necessary legal and procedural documents.

Kitty Bressington - Friends of the Avon Free Library (left)  
Anne Andrianos - Friends of Onondaga Free Library (right)

**12:30 - 2:00 p.m. Section Luncheons**

This year the Trade Show continues into the afternoon. There are three Section luncheons available, with featured speakers, or you may have lunch on your own. Pre-registration is required for all luncheons. (Your choice of luncheons is included in the Conference Package Plan registration.)

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**2:00 - 3:00 p.m. Exclusive Trade Show**

**3:00 - 4:00 p.m. Program Slot #6**

Best Practices for Management of Friends Boards  
co-sponsored by LTA and PLS

Nonprofit boards need to keep abreast of NYS laws to provide the best oversight possible for their charitable resources. Know the legal and fiduciary duties that will keep the Friends functioning effectively.

Courtney Darts, Esq. - Pro Bono Partnership

**4:15 - 5:15 p.m. Program Slot #7**

Friends & Trustees Building Community When Disaster Strikes and the FLS Annual Membership Meeting  
co-sponsored by LTA and FFRPL

Join FLS for a short annual membership meeting, including the announcement of the 2017 Dan Casey Library Advocacy Award honoring volunteers who have contributed to the growth of libraries or Friends organizations in New York State. The 2017 FLS Executive Board will also be installed.

Following the FLS membership meeting:  
When Hurricane Irene damaged the Moffat Library and caused its closure, Friends' advocacy efforts led voters to approve a restoration bond. Resulting corporate and public connections gave added support to the annual Authors Luncheon fund-raiser.

Mary Ann Marrero, Christine Frisbee, Ruth Manyin, and Kelly Lynch-Moloney - Friends of the Moffat Library

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FLS welcomes our newest program sponsor, the Friends and Foundation of the Rochester Public Library (FFRPL). We are grateful for their financial support of two programs this year: Friends & Trustees Building Community When Disaster Strikes and Friends Choose Their Own Leadership. This is a great example of Friends helping Friends. Thanks FFRPL!
Saturday, November 11

9:30 - 10:30 a.m. Program Slot #8
Friends Choose Their Own Leadership
co-sponsored by LTA and FFRPL

When no one would assume the presidency, this large
Friends group worked with a consultant to prepare for the future and devised a four-part leadership system they call 'The Quads.' Since December 2015, four areas of responsibility have been managed by the team: finances, marketing and technology, coordination between the Friends and the library, and records and standards.

Wilma Jozwiak, Sheila Morroni, Kathy Adam Browne - Friends of the Clifton Park-Halfmoon Public Library
Ambika Sambasivan - Fruitfly Consulting

left to right: Wilma Jozwiak, Sheila Morroni, Kathy Adam Browne, Ambika Sambasivan

Please note:
On Friday, FLS is a co-sponsor of a program being offered by the Leadership and Management Section (LAMS) as it may be of interest to Friends and Friends Groups.

9:00 - 10:00 a.m. Program Slot #4
Stalk Your Elected Officials
co-sponsored by FLS, SCLA, PLRT, PLS, SLSA, ULU, RLRT, and YSS
You can't always convince decision makers that libraries are awesome, but we can help you convince them that libraries make a difference in something they really care about. Rather than saying "Hey, Libraries are great, you should support us," you can say "Hey, do you want a solution for those issues that are important to you? We already exist!" Learn to create a database of your local decision makers, what they care about most, and customized talking points, so you and your advocates can always be ready for that surprise advocacy moment.

Lauren Comito and Christian Zabriskie, Queens Public Library

Conference Registration Information
~ continued from page 3 ~

All registrations must be submitted online; check the early bird and advance cut-off dates and rates at www.nyla.org. You must have a NYLA login and password in order to receive these member benefits. Please contact Lois Powell, Director of Membership Services and Conference Registrar, by telephone for assistance in registering if you are paying by organizational check, need to be invoiced, or are joining as a new NYLA member in order to attend the conference: (800) 252-6952, ext. 104 or (518) 432-6952. NYLA does not take credit card payments over the telephone.

Registration opens on July 1. The conference brochure will be available in late June.

FLS Offers CE Workshop
Wednesday, November 8, 2017, 1:30 - 4:30 p.m.

FLS will host its first-ever three hour continuing education workshop as part of the pre-conference CE offerings in advance of NYLA's Annual Conference in Saratoga Springs. Registration is required and fees are reduced for NYLA personal and organizational members ($65.00 early bird rate). Participants do not need to attend the NYLA Annual Conference (November 9-11) or be NYLA members in order to take this pre-conference workshop.

Fiduciary Practices for Nonprofit Organizations

★ What forms must be filed with the IRS?
★ What are the restrictions for fund-raisers?
★ How should the organization handle sales tax?
★ What are the rules concerning audits?

Looking for those elusive answers to nonprofit financial questions? Accountants from the John C. Parcell IV Accounting Firm will explain these and other accounting concerns. They will discuss the duties of board members to appropriately administer the financial aspects of a nonprofit, focusing on Friends organizations and public libraries.

Some Friends have nearly jeopardized their nonprofit status by failing to meet regulations that govern charity operations. If you are unsure of how to be compliant and properly manage the assets of your group or library, our speakers will provide advice on how to implement policies needed by the NYS Nonprofit Revitalization Act of 2013, procedures for acknowledging donations, and financial reporting practices for 501(c)(3) organizations.

John C. Parcell IV is a Certified Public Accountant and owner of John C. Parcell Accounting Firm in Canton, which offers a comprehensive range of accounting services including auditing, bookkeeping, tax preparation, small business start-up, and strategic tax planning. They assist commercial businesses, healthcare organizations, nonprofits, and individuals. John serves as an internal auditor for the Potsdam Public Library.

John received his Associate's degree in Accounting from SUNY College of Technology at Canton in 1992 and his BS in Accounting from Clarkson University in 1994. He has been licensed as a Certified Fraud Examiner since December 2004.

Nathan Wray has been practicing Audit and Accounting with the firm for four years as a Staff Accountant. Nathan received his Associate's degree in Accounting from SUNY Canton College in 2010, his BS in Finance from SUNY Canton in 2013, and is currently working on acquiring his CPA license. Many of the audits that Nathan performs are in the nonprofit sector.

Target audience: Officers/Treasurers of Friends of Libraries groups or other nonprofit organizations, library administrators, library trustees of public and association libraries, and treasurers of library boards of trustees.
First Vice President / President-Elect  
Lisa C. Wemett, FLS Past President  
Position Statement:  
Serving as the first President of FLS when it became the newest Section of NYLA, I helped the Board to lay a firm foundation for future endeavors to support Friends organizations across the Empire State. I look forward to welcoming all NYLA members back to Rochester for the 2018 Annual Conference as I begin my term of office as the FLS Conference Curator. Since 2015, as I have created and delivered regional training sessions to help Friends grow and develop, I have been very excited to meet representatives from all over the state whose groups are providing significant help for their community libraries. We all have so much to share with one another! Friends, supported by the library staff, administrators, and library trustees, can accomplish great things. I’m eager to help FLS continue to expand its services as we begin a strategic planning process.

Secretary  
Lynne Madden, incumbent, Friends of the Victor Farmington Library  
Position Statement:  
I have served as the secretary for the Friends of Libraries Section for the past two years. I’ve been a part of the Friends of the Victor Farmington Library since its formation in 1990. Working with this group, I have seen the impact a Friends group can have on a library. These last two years, I’ve enjoyed seeing the impact Friends groups can have when they unite on a statewide level. I think Friends groups are very important on both levels and am proud to be working with an organization that promotes, supports and encourages Friends groups statewide. I am looking forward to continuing my work with FLS and in getting to know more of my fellow “Friends” around the state.

Member At Large  
Patricia L. Loughan, President, Friends of the Plattsburgh Public Library  
Position Statement:  
After I retired, a friend suggested I join her at the Friends of the Plattsburgh Public Library. At that point “I jumped in with both feet!” Over the past dozen years I’ve realized the need to update our ideas and methods and increase the impact of our Friends organization. With the reliance on technology today, the community needs libraries (and librarians!) more than ever, but now in new and changing ways. Friends of Library groups are one of the important vehicles to help those changes happen.

Member At Large  
Terry Morris, Board Member, Friends of the Central Library (OCPL)  
Position Statement:  
As a 13-year-old my father taught me the importance of the public library. On our way to the library my father said “You know one of the greatest things about this country is the public library. Think about it. Anybody black or white, rich or poor, PhD or never made it out of the third grade, anybody can go to any public library and learn anything they want. You can’t say that about every country in the world.” That day my father taught me that if the foundation of our republic is freedom then the cornerstone of that foundation is the public library. The place where you can express that freedom by learning anything you want. Libraries throughout our state are having to make choices between offering this program or service and offering that program or service. They cannot do it all. It is the Friends job to help them in any way we can.

Member At Large  
Marie Orlando, incumbent, Chair, Friends of the Kinderhook Memorial Library  
Position Statement:  
I believe the work of the Friends of Libraries Section of NYLA is vital to the support of Friends groups throughout New York State in their efforts to contribute to and advocate for the goals of their libraries. As a current Member-at-Large of FLS I have focused on promoting National Friends of Libraries Week, raising awareness of the value of Friends groups, and I hope to continue to do so.

Member At Large  
Susan Swanton, incumbent, Secretary and Historian, Friends of Gates Public Library  
Position Statement:  
Friends groups can move a good library to become a great library. Elected officials take note of organized volunteer groups of supporters for any cause but especially for libraries that otherwise tend to be under-represented in lobby efforts. Libraries need their Friends to be strong and visible in their communities!

Please note: these profiles have been edited for length to appear in the newsletter. Full profiles with the candidates' work and volunteer experience, education, activities, and affiliations are available at www.NYLA.org/Friends under Board & Officers then Elections.

An FLS “Shout-Out” to all the new members of the Section in the 2016 - 2017 fiscal year. We are now more than 175 strong, including 47 Friends of the Library Groups! The more members we have the more we can do! Thanks for all that you do to support the Library Community across New York State!
It's time to start planning for National Friends of Libraries Week to draw attention to the contributions of your Friends group to your library and to the community. It's a perfect opportunity to plan a special event, hold a membership drive, or present a special Friends gift to your library. Garner some good publicity by sending press releases and letters to the editor of your local newspapers. And now is the time to seek sponsorship for a resolution from legislators in your local municipality, be it County, Town or Village. If you're really ambitious (and have a lot of help) you might host an event each day of the week, e.g. a storyteller, a Staff Appreciation Supper, a book sale, a sing-along, a lecture, etc. That's what one of last year's winners of the United for Libraries National Friends of Libraries Week Awards pulled off. For more such inspiration check the United for Libraries website at http://www.ala.org/united/events_conferences/folweek.

Once again, through the efforts of Senator Joseph Robach, the New York State Senate issued a proclamation, read on the Senate floor on March 7, which observes National Friends of Libraries Week and honors the work of Friends organizations across the State. NYLA's Friends of Libraries Section is making available facsimile copies of the proclamation, suitable for framing, which Friends groups may want to display in their libraries during NFOLW. To order your copy use the form and mail with your check made out to New York Library Association (put FLS in the memo field) to Marie Orlando, 309 County Route 28B, Valatie, NY 12184 by September 8.

**Marketing Friends Membership to the Community**

Attendees at the FLS meet-up were asked to name one way their group has encouraged the community to join the Friends. The challenge: do not repeat a promotional idea already on the list! The result: nearly three dozen ways or places to advocate for Friends membership. Your group may want to consider some of these suggestions. A more comprehensive list will be posted on the FLS webpage.

- Cookbook Exchange
- Membership forms on the counter in a bookstore
- Concerts in the town park
- Plant sale or Pop-up book sale
- Membership fliers inserted in books at sale
- Encourage board members to promote events
- Recruit retirees
- Promote Friends during fund drive or annual appeal
- Waive late fees as incentive to join or volunteer
- Participate as a vendor in town garage sale
- $5 off travel coupon for Friends-sponsored trips
- In-house membership drives
- T-shirts are "walking billboards"
- Notices on community boards (fire hall, town hall)
- Friends banner, signs, and posters at events
- Group participates in local "Volunteer Expo"
- State Literary Trips sponsored by Friends
- Added "Junior" Friends members
- Use library's e-newsletter e-mail list
- Banner at local sporting events
- Renew by a deadline to be entered into a prize drawing
- Memberships sold at book sale "Preview"
- Renewal requests with postage paid return envelopes
- Ice Cream Social
- Work with library staff & trustees
- Contest to design a logo for Friends
- Host weekly farmers' market or have a Friends booth
- Friends annual meeting held at local restaurant
- Secure corporate funding for programs
- July 4th Parade Float with Summer Reading Theme
Add a name to the FLS Tribute Fund List and honor that special individual or group. Choose Friend, Good Friend, or Best Friend!

It's so easy to do! Visit www.NYLA.org/Friends and click on Awards & Scholarships for more information and to download the form.

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Call or write to us anytime. To visit the Friends of Libraries Section website, go to www.NYLA.org/friends

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Rebecca Fuss, Marie Orlando, Contributor
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NYLA leads, educates, and advocates for the advancement of the New York library community.

FLS is a member of United for Libraries: The Association of Library Trustees, Advocates, Friends and Foundations, a division of the American Library Association www.ala.org/united

Both volunteers for Friends of the Library groups and community members who serve on a library’s Board of Trustees have much in common in helping libraries survive and thrive. FLS is pleased to once again have LTA, the Library Trustees Association, as a co-sponsor for our programs at the NYLA Annual Conference. This is the fourth year of our collaboration and FLS is grateful for LTA’s continued support of these valuable programs.

The FLS Executive Board invites YOU to join us; as members of the Section and active participants at the table!

Left to right: Rebecca Fuss, Rusty Wigg, Sue Swanton, Lynne Madden, Vicki Kosovac, Betsy Sywetz, Janet Kreason, Sarah Sachs, Randy Enos, Leslie Riley, Lisa Wemett, Frank Van Zanten, and Jennifer Kegler

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